

FOLLOW-UP FROM THE UKRAINIAN DELEGATION (UCCI)

Name of the company	Sector of economy you represent	Name of the representative	Position of the representative	Description of the project	Additional proposals for cooperation	Requested support from the Japanese side	Expected results from the project	Project presentation materials
LLC European Building Technologies	Construction	Oleh Ovchynnykov	CEO and co- owner of the company	Rehabilitation sports complexes	The projects in rebuilding of Ukraine.	The cooperation and financial support in the rebuilding of Ukraine projects	The start of the rehabilitation sports complex construction this year, without waiting till the war ends	https://drive.google.com/open?id=1_yd2Twm_Hc7EjL-FHBxbHjpUjqHkpRPin
KSG Agro S.A.	Agriculture, plant production and pig breeding	Alla Kasianova	Communications Director	Agriculture and ESTABLISHMENT OF A DEMOLITION WASTE TREATMENT PLANT (DWTP) in Kherson Region of Ukraine, RES, incl solar panels	creating joint ventures and supplies of agri products to Japan	contact setting with interested parties in the sphere of procurement of agricultural products, finding partners in ESTABLISHMENT OF A DEMOLITION WASTE TREATMENT PLANT (DWTP)	implementation of joint projects with Japanese Partners	https://drive.google.com/open?id=1VzqoovN71VwJNBxPMUS2_OQYn7E_SSU
Energy Trade Group	renewable energy, waste management	Volodymyr Shvedkyi	CEO, Founder	ETG - is group of the companies in Ukraine, Austria and Croatia. We operate for 8 years at Ukrainian energy market. We have 3 major directions: energy retail, energy supply service and green energy investments. ETG invests into its own green energy production. Our investment portfolio consists of 60+ MW solar that provides green energy in 2 regions of Ukraine: Dnipropetrovsk and Kyiv. In process wind project in Kyrovograd region. For the Wind project: first stage – 100 MW till 2025 and the second – 330 MW till 2026-2028. Right now, we are at the final stage of the developing of the design for the wind farms. We are looking forward for co-investment collaboration and ready to discuss the possible tracks of partnership.	One more direction that we see prospect of cooperation is waste management. In this case we are project implementation partner of Odesa Regional State Administration. We are open to discuss the ways of cooperation: investments, equipment, technology etc.	ETG is reliable and stable partner: for the recovery and rebuild programs; waste management programs; co-investment in energy projects, delivering turnkey EPC. we can also be partner for technology transfer, Based on our experience, network and staff, our company can be your open gate to the Ukrainian domestic market and make distribution of your energy equipment.	co-investment in renewable energy projects, waste management, gas piston plants for balancing the energy market Ukrenergo	https://drive.google.com/open?id=11g7v_6zXPes5SQrJJH67o641qTJZ3wUG https://drive.google.com/open?id=1AH29p3jXksFinYzp2MdyBMiboV-iwXED https://drive.google.com/open?id=1XErfHfqvxNuHcApA_xy1Wq6bgM9NTu3l https://drive.google.com/open?id=1BVmS8P1kmrVukDIPxeSa9kpOO023B-ee
Bdo in Ukraine	Audit and Accounting	Vira Savchenko	CEO	Advisory assistance to Japanese companies for entering Ukrainian market. Market analysis of Ukrainian opportunities and business climate.	Doing Business in Ukraine for Japan guide production.	1) Providing information to Japanese companies that BDO in Ukraine is ready to assist entering and starting operation in Ukraine. 2) providing list of potential investment projects in Ukraine https://investmentmap.com.ua/ 3) inviting Japanese companies to join international business society "Global Business for Ukraine" https://www.gb4u.org/ to stay updated about the role and opportunities of private sector in Ukraine development. 4) to receive direct sash support or other type of incentives for Ukrainian-Japanese business partnerships and consortiums.	Project pipeline. List of interested Japanese companies.	https://drive.google.com/open?id=1p6imXNlI45Nnni0lN7bVJzk_Z-Ax257P
CKS	Construction, production of welded metal structures for buildings and bridges	Anna Kalinovska	Head of Export Department	The CKS company offers work in co-operation on the implementation of projects both in Ukraine and in Europe. CKS has more than 20 years of experience and a strong production base, a full range of services including design, manufacture and installation of steel buildings and bridges.	Working with CKS company as a reliable local partner in the implementation of projects in Ukraine and the EU territory.	Improving the efficiency and manufacturability of our production facilities. Equipment for the production of steel welded structures, new technologies. Direct participation in the implementation of projects in Ukraine and abroad (work for local manufacturers, workers and the economy as a whole).	Efficient work between the construction business of Japan and Ukraine, joint implementation of projects, and as a result optimal cost and time of implementation.	https://drive.google.com/open?id=1LdDjpoXp49aLzbTrv0s_OdMOJqVUEPqA
DSV Logistics LLC	Transport and Logistics	Nataliia Yelipasheva	Head of Business Development	DSV is a global freight forwarder who can handle the whole supply chain of any type of the product from/to Japan to/from Ukraine. We have a huge experience in the deliveries of the general cargo using air/road/truck modes of transport and impressive expertise in handling of the oversized shipments (loaders, excavators, ambulances and etc.). We have 5 offices in Japan, numerous ones in Europe and 6 - in Ukraine.	We can deliver both humanitarian & commercial shipments under market or even lower rates using our regular truck consoles from Europe to Ukraine. Also we can provide import customs clearance and insurance for the shipments.	We're requesting the support from different organizations for cooperation between exporters and importers from Japan to Ukraine regarding the logistics services.	We expect the mutual cooperation for the delivery of the shipments for Ukrainian entities as we have a lot of experience in logistics of commercial and humanitarian shipments for difference NGO's, Red Cross, the Ministry of Defense, the State Emergency Service of Ukraine, different military units etc.	https://drive.google.com/open?id=19_EKxdDYS0-a9RiUM-k6rjBm1gOEG5e
Mayekawa Ukraine	Industrial refrigeration equipment and robots for the food industry	Konstantyn Tkachov	Member of the Supervisory Board	production and sale of equipment	Establishing contacts with Ukrainian consumers	not necessary	Increased equipment sales	-
Eleks Europe	IT	Orysya Hirna	Business Development Manager	IT software development for Japanese clients	We want to offer our services to the Japanese companies that want to open offices in Ukraine or need some software needs in Japan. We have offices both in Japan and Ukraine and we hope we can be a bridge between both countries.	We would like to be introduced to Japanese companies that are in need of software development	New partnership with Japanese companies	-
DTEK	Energy	Yulia Burmistenko	Head of International Affairs	We have presented several projects: on RES and BESS development, as well as grids modernization	n/a	financing and partnership	investments in Ukrainian economy, helping to restart it	

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PJSC Centrenergo	energy	Andrii Gota	Chairman of the Supervisory Board	<p>1.PRIVATISATION: Nowadays, our company is one of 15 large-scale privatisation TARGETS, and the programme was adopted by the Cabinet of Ministers in 2019. Investors are offered to purchase a state-owned stake in "Centrenergo" of over 78%. We are the only state-owned company with manoeuvring capacities, without which it would be impossible to balance the operation of the integrated energy system of Ukraine during peak hours. The Government's order is an act that has no expiry date, so the order remains relevant today. Therefore, we invite investors to familiarise themselves with all the documents of the energy giant online in the virtual data room of the State Property Fund of Ukraine.</p> <p>2.THE DIRECTION OF BUILDING ELECTRICITY STORAGE SYSTEMS FOR FREQUENCY MAINTENANCE AND RESTORATION AND A STANDARDIZED FREQUENCY MAINTENANCE RESERVE/</p> <p>3.THE CONSTRUCTION OF COMBINED AND/OR INDIVIDUAL SOLID WASTE INCINERATION UNITS ON THE TERRITORY OF THE COMPANY'S TPS, WHICH WILL MEET THE REQUIREMENTS OF MODERN ENVIRONMENTAL LEGISLATION.</p> <p>4. CONSTRUCTION OF SMALL MODULAR REACTORS</p> <p>According to ENERGOATOM , Trypillia Thermal power plant is the most suitable in Ukraine small model reaktor installation.</p>	<p>SUSTAINABLE DEVELOPMENT (until 2035), it is planned to focus on the innovative development of the energy sector and the improvement of energy efficiency.</p> <p>The reduction of carbon emissions (decarbonization) and the development of renewable energy sources at the most dynamic pace are envisaged.</p> <p>The development of hydropower, wind energy and other renewable energy sources can help solve the problem of decarbonization of the energy sector.</p> <p>PJSC Centrenergo plans to phase out the mothballing of coal blocks and replace them with wind generators.</p> <p>There are large plots of land with the intended purpose of energy land and the possibility of connecting to our own power substations 330/110 kV.</p>	<p>TEPSCO Tokyo Electric Power Services Co., Ltd. PASONA Pasona Inc. Mitsubishi Corporation HITACHI Inspire the Next HITACHI ENERGY JAPAN, LTD. Careers MITSUI & CO.,LTD Sojitz Corporation YACHIYO Japan Chamber of Commerce and Industry Sumitomo Corporation MYCOM Mayekawa Mfg. Co., Ltd. JICA Japan International Cooperation Agency Takaoka Engineering Co.,Ltd. SINFONIA TECHNOLOGY CO., LTD. Global Media Corporation</p>	<p>Possible transfer from Japan to PJSC Centrenergo of equipment for wind generators, a waste processing plant and storages, Small model reaktor installation</p>	<p>https://drive.google.com/open?id=1Zm_e27d013MCDtz4EPlehAQqNvd61GS</p>
MARKO LTD	SHIP EQUIPMENT MANUFACTURE, SHIPREPAIR, SHIPBUILDING	VOLODYMYR KOVAL	OWNER, GENERAL DIRECTOR	DC engines manufacturing line	PCB printing	We are looking for technologies and equipment for Engines manufacturing and Electronic components manufacturing	Key solutions for above	-
LLC "Epicentr K"	Industrial Production, Agriculture, Retail, Green energy, Logistics	Yuliia Pinteskul	Deputy Chairman for innovative development in production, customs and logistics activities and marketplace	Carbon-neutral industrial park ECO-AGROHUB "PODILLYA-HORODOK": zero wastes production, CO2 - neutral Food, Feed and Fuel	Import Japanese innovations and technologies	Attracting funds from foreign investors and establishing partnerships, receiving funding, grants, assistance	<p>Economic Development</p> <ul style="list-style-type: none"> <input type="checkbox"/> Deep processing of 2 million tons/year of agricultural raw materials domestically <input type="checkbox"/> Production of competitive products with high added value, in accordance with global quality standards <input type="checkbox"/> FX earnings from the export of finished goods <input type="checkbox"/> Reducing the impact on export logistics <ul style="list-style-type: none"> <input type="checkbox"/> Launching of Eco Agro Hub as a stimulator for the development of related industries <input type="checkbox"/> Receiving goods with added value <input type="checkbox"/> Filling the state budget and attracting state currency <p>Environmental Sustainability</p> <ul style="list-style-type: none"> <input type="checkbox"/> Fulfillment of the requirements of EU directives in terms of reducing CO2 emissions and implementing the Green Deal principles <p>Energy Security</p> <ul style="list-style-type: none"> <input type="checkbox"/> Covering the domestic deficit of renewable fuels <input type="checkbox"/> Strengthening the energy security of Ukraine and the European Union 	<p>https://drive.google.com/file/d/1zig8C5uClE7exy8Jj2Jl8ipctRHdpki/view?usp=share_link</p>

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BGV Group Management: BGV Graphite project	Mining	Nadiia Stechyshyna	CIO/PMO	The launch of open pit mining of the Balakhivka deposit and graphite concentrate production plant (50ktp) in November 2027	Increase in production capacity to 100ktp and SPG output increase	Strategic investor. Funding. Offtakes agreements	The goals of the project are to build a vertically integrated business graphite mining and processing and enter the global electric battery supply chain. The successive development of the project consists of stages: feasibility study, detailed design documentation, launch of graphite mining at the Balakhiv deposit and construction of an enrichment factory for the production of graphite concentrate (with a capacity of 50,000 tpa) by November 30, 2027. The infrastructure of the deposit includes: a quarry, tailings storage, dump, beneficiation factory and its infrastructure.	https://drive.google.com/open?id=1ngHnIvYSiS30neHjyee47g3k64NlbwKC